



**ASAN**

**ASAN INTERNATIONAL CORPORATION  
SHIPPING GROUP**

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# Philosophy

ASAN International Corporation shipping group is a holding of 11 different shipping companies in Europe and Middle East which has been established Explicitly based on the Target to provide A to Z solutions to the shipping inquiries of Persian Gulf mainly for CPP, DPP and Petrochemicals, considering the Political and financial limitations in that Area!

The Company members of Asan International Corporation have collectively been involved in Shipping and Off Shore activities for over 100 years and have a vast experience in every sector of the Maritime industry, with highly educated staff that thorough shipping experience could grant a high quality personalized service, tailor made to meet the customers' needs, superior and more flexible than the equivalent services offered by many other companies.

# Commercial services

Our commercial services cover all aspects of commercial ship management within the **oil** and **chemical** industry, for the purpose of offering our customers the best possible, all-round services:

- ◆ Chartering
- ◆ S & P
- ◆ Ship Brokerage
- ◆ Ship Operations
- ◆ Accounting & Auditing
- ◆ Research & Consulting
- ◆ Demurrage & Claims

# Chartering Department

Chartering department develops strategies aimed at optimizing deployment and performance of the fleet under management:

- ◆ Commercial Managers for a fleet of epoxy/zinc coated and stainless steel oil/chemical tankers between 2.000 - 100.000 TDW employed world-wide
- ◆ Suitable tonnage by means of spot trading, COA and time charter
- ◆ Long experience in transportation of Dirty/ Clean Petroleum Products, as well as Luboil, Caustic, Vegoil, Tallow, Molasses, Ethanol, Methanol and wide range of other Chemical cargoes
- ◆ Negotiation of terms and conditions of the contracts

# Operations Department

Operations department is the heart of the company and the starting point of all actions taken when running the ships:

- ◆ Main coordinator between the company's departments, the vessels under management, the charterers and all third parties involved
- ◆ Specialization in regional short voyages with adequate small tankers that requires extra monitoring and constitutes a challenging part of the shipping business, as it involves many consecutive port calls within a very short time
- ◆ Continuously monitoring of vessels' position, performance and needs
- ◆ Voyage planning and reporting
- ◆ Ensuring regulatory compliance of voyage operations
- ◆ 24 / 7 basis support for effective solutions to any problem or incident

# Technical Department

The technical department renders an immaculate performance and achieves the maximum efficiency of the vessels under management :

- ◆ Technical supervision & superintendence
- ◆ Maintenance & attendance of dry dockings and repairs
- ◆ Experienced and highly qualified staff to ensure that each vessel's hull, machinery and equipment is more than adequately monitored and maintained
- ◆ Proficient to assist our customers with all kinds of technical matters
- ◆ Coordination on your behalf of a wide range of shipping repairs and projects

# Crew Management Department

Quality of officers and crew are the most important factor in the management of a vessel, thus, our crew management services apply the highest standards:

- ◆ Crew recruitment from a global network ensuring that each vessel is manned with fully qualified and experienced seafarers
- ◆ In accordance with national and international requirements and regulations
- ◆ Efficiently recruitment of suitable crew according to the vessel trading needs

# Accounting & Auditing Department

The accounting and auditing procedures and systems meet the highest of corporate standards:

- ◆ Experienced team in the whole Ship Financing & Accounting activities
- ◆ Modern and fully computerized crew accounting, payroll and allotments system
- ◆ Monthly or quarterly accounting reports
- ◆ Invoices that are always fully supported and audited once a year



# Insurance & Claims Management Department

Our insurance department plays an active role in handling and settlement of Owners claims as well as assists in the process of insurance policy renewal:

- ◆ Purchasing and taking out marine insurance at competitive prices with reputable brokers and underwriters in all recognized insurance market
- ◆ Securing best possible terms and conditions with top security underwriters / markets
- ◆ Handling, negotiating and successfully settling any disputes and/ or Claims

# S & P

- ◆ Once investment funds are available ASAN INTERNATIONAL Group is in the position to purchase any kind of Tankers and Carrier and obtain the A-Z operation management & Commercial management so they can be sourced and we will then be able to propose these vessels to Charterers for business either on a Time Charter basis, COA basis or spot voyage basis, whichever is most appropriate for the investor(s) and most convenient to serve Charterers needs.
- ◆ To purchase the Vessels we use Independent First class International Classification and Inspection Companies for the Inspection and Evaluation of the Vessels.

# The Fleet

- ◆ Product/Chemical IMO II/IMO III /CPP/DPP tankers
- ◆ Classified with top of the range IACS
- ◆ Flying the Malta and Panama Flag
- ◆ Suitable for a wide range of requirements of the wet market including Product and Chemical cargoes
- ◆ Worldwide trade or specialization in specific market niches according to their size and tank configuration
- ◆ Rapidly growing while we aim to respond to and satisfy our customers' needs in the oil/Chemical transportation sector

# Affiliates and Partners

- ◆ EuroTank Shipmanagement & Chartering, Greece
- ◆ Arel Marine Shipping Co. Greece
- ◆ IMS Group, Greece
- ◆ Berjis Shipping & Consultancy, France
- ◆ ASA Maritime Shipping Co., Greece
- ◆ TransTanko Shipping, UAE
- ◆ Transmax Shipping, Greece
- ◆ Innovative Industries, Ukrain
- ◆ Delfisa Ltd. Nigeria
- ◆ SAHARA MINA FZE, UAE, Dubai
- ◆ Galloper Shipping LLC, UAE, Fujairah
- ◆ DELFI SHIPPING AGENCY INC, Philippines, Manila

